

SALES REPRESENTATIVE

Vector Marketing is the sole distributor of Cutco Cutlery throughout the U.S. & Canada.

Position Description

Our entry level sales representatives work directly with potential customers through on-on-one, in-home appointments. Representatives have several common responsibilities:

- Setting appointments with potential customers through personal contacts and referrals.
- Presenting Cutco products to prospective customers and writing up customer orders.
- Assisting existing customers with service requests.
- Reviewing personal performance with their manager through meetings and over the phone.
- Attending advanced training sessions and optional conferences to increase knowledge and productivity.

Qualifications

A successful representative has a positive attitude, enjoys interacting with other people, and be able to handle himself or herself in a professional manner. Comprehensive training is provided, so prior experience is not necessary. Representatives must be at least 17 years old and a high school graduate.

Pay

Representatives are paid weekly. We offer a competitive base pay, with the opportunity to earn more based on sales performance. The base pay is determined by number of presentations completed, regardless of whether or not a sale is made. Appointments are designed to take approximately one hour.

Corporate Vision

To become the largest, most respected, and widely recognized cutlery company in the world. In this pursuit, we will adhere to these core values:

- Honesty, integrity, and ethics in all aspects of the business - founded on respect for people.
- Creating opportunities for people to grow and share in the success of our business.
- Financial success of the field sales organization.
- Recognizing and rewarding people for dedication and high levels of achievement.
- Outstanding product performance, quality, and reputation.
- First-class customer service exceeding customer expectations.
- Enduring corporate financial strength.
- Contributing to the improvement and well-being of the communities in which we live and work.

Advancement

We are looking to expand management staff, and top performers who desire more experience may be able to take advantage of our Assistant and Branch Management program.

To apply: www.WorkForStudentsNow.com