

FINANCIAL REPRESENTATIVE INTERNSHIP

JOB DESCRIPTION



Our Mission: To enrich lives and empower people

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Create a lasting impact on people's lives. As a member of the Northwestern Mutual team, you'll have access to award-winning training, technology and supportive mentors who will help you deliver expert advice to your clients. And, as you build impactful relationships with clients and help them plan to achieve their financial goals throughout life, you'll be solidifying your own financial future, too. Hard work is valued here, rewarded with opportunities for growth and exceptional income potential.

Like Financial Representatives, interns strive to understand their clients' goals and visions in order to uncover financial solutions that put them on a path to success. Financial Representative interns are in business for themselves – but they're not alone to uncover financial solutions that put them on a path to success.

Accolades, Ratings and Assessments:

- One of America's Top Ten Internships for 2013 by Vault Guide to Top Internships, 2013 edition
- "World's Most Admired" life insurance Company according to executives, directors and analysts in FORTUNE® magazine's 2013 annual survey.
- "Best Place to Work" in the insurance industry in 2013, according to survey results from Glassdoor.com and Selling Power magazine.
- Highest financial strength ratings awarded to any life insurer by all four major ratings agencies
- Corporate sponsor of the NCAA

Opportunity: Your local network office provides tools, resources and training to help you discover and build your markets to develop a successful practice as a Financial Representative intern. At Northwestern Mutual we believe training is a process, not an event. Can you envision a life of real world compensation, freedom and calling your own shots? Many college students cannot. The Northwestern Mutual internship is a valuable opportunity for students to combine classroom learning with a real-life look into what they could truly make of themselves in a career.

Preferred qualifications: To be considered for the position, you must be a full-time student at a four year institution. You must have strong interpersonal skills, be self-motivated, have a history of personal success and interest in sales and the financial services industry.

To apply: If you enjoy working in a fast-paced, highly productive, value-driven environment, e-mail your resume or contact Director of Internship Development: jen.easton@nm.com or (916) 648-6449. For more information, visit our Web site at www.northwesternmutual.com (company site) or www.sacramento.nm.com (office site).

Connect with us: A row of social media icons including LinkedIn, YouTube, Facebook, Google+, Twitter, Pinterest, and Instagram.