

The Financial Advisor Opportunity

People from a variety of backgrounds – including those with prior financial services or sales experience, military veterans and influential people in the community – have found new success at Edward Jones. In the midst of this great diversity, those individuals who succeed here share common traits of personal drive and outstanding relationship skills. Come begin a new career with us and find an environment ready to match your ambitions with limitless potential.

As a Financial Advisor at Edward Jones, you'll have the opportunity to run your own professional practice while helping people work toward their personal and financial goals. You'll have the support of one of the most respected financial services firms as well as a network of Financial Advisors and dedicated branch administrators who are committed to your success and to doing what's right for clients. Our award-winning training teaches you the skills to run your business your way, providing you opportunities for unlimited earnings potential, which is directly tied to the energy and effort you put forth.

About Edward Jones

Founded in 1922, Edward Jones is a financial services leader with branches across North America. We've always taken a more personal approach to business that starts with a face-to-face meeting between a client and a Financial Advisor. We believe that building long-term relationships with our clients and always putting their best interests first are essential to our success. Our mission is to help individuals achieve their serious, long-term financial goals by understanding their needs and implementing tailored solutions.



Why Edward Jones?

When you join Edward Jones, you are joining an organization of devoted, enthusiastic, diverse and highly driven individuals. Our business is a very personal one where the needs of our clients come above all else.

Perhaps the most defining characteristic of our culture is the fact that we are a partnership and have remained one all these years. To us, a partnership is a great deal more than a legal contract – it's the foundation that fortifies our organization. As members of the largest financial services firm to maintain a partnership structure, Edward Jones associates have the potential to earn ownership in the firm. In fact, more than 20,000 Edward Jones associates are limited and general partners.

Why are Edward Jones Financial Advisors consistently ranked the most satisfied in the industry?

- Your compensation reflects your efforts, resulting in unlimited earnings potential.
- You have the autonomy to select clients and set your schedule.
- You are prepared for success, thanks to a comprehensive training and support program.

Change your life and make a difference in the lives of others.

- Get paid while you study and receive all the support necessary to pass industry-regulated exams.
- Receive business-building and financial training.
- Identify and cultivate prospective clients from your own local office.
- Work one-on-one with clients to determine and help meet their financial and investment needs.
- Enjoy opportunities to give back to your community.

This is a unique and exciting opportunity for the right person. The financial possibilities can be great – but it takes a dedicated individual to capitalize on the potential.

Visit www.careers.edwardjones.com to read success stories of current Financial Advisors and to submit your résumé.

Who are we looking for?

- Individuals who have a track record of professional success
- People motivated by challenge and reward
- Individuals who are comfortable with autonomy and independence
- People dedicated to self-development who can lead a branch team
- Positive, sociable people who can effectively handle rejection or hesitation