**C.W. BROWER, INC.**

**Sales Representative**

C.W. Brower, Inc. is hiring a sales representative in the Modesto and surrounding areas. This is a full-time, entry-level position with opportunities for growth.  Compensation depends on experience and includes salary plus commission.

Full-time position: Sales Representative

This is an exciting opportunity for the right person. We are seeking an outgoing, competitive, individual who does not make excuses. The right person must be able to cold call and break through

prospects’ objections.

This job requires:

* Communicating with customers face to face.
* Sales numbers will be monitored.
* Reaching\set targets will be expected.

The major responsibilities include:

* Developing new and existing business through personal contact. The ideal candidate will be able to respond to customer requests and concerns promptly, professionally, and in a sensible, honest and fair manner.
* This position will focus on the development and maintenance of convenience stores, grocery stores, etc. and prospecting new accounts.
* The right candidate will be responsible for servicing existing accounts and identifying, developing and managing more channels of convenience store business in this territory.

Any interested students or recent graduates please contact:

Will Harris

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