Associated Students Inc. - CSU Stanislaus
2016-2017 Operating Budget Summary

		74001 Administration	74002 Student Government	74004 Programming	74005 Marketing	APPROVED BUDGET 2016-2017	APPROVED BUDGET 2015-2016	Variance
REVENUE								
501935	Student Fee Revenue	1,087,485.43	-	-	-	1,087,485.43	1,043,419.00	44,066.43
508002	Local Area Investment Fund Interest (LAIF)	4,000.00	-	-	-	4,000.00	4,000.00	-
504853	Program Event Revenue	-	-	27,000.00	-	27,000.00	27,000.00	-
580815	Marketing Revenue	-	-	-	52,500.00	52,500.00	54,000.00	(1,500.00)
503808	Fundraising Deposits	11,900.00	-	-	-	11,900.00	-	11,900.00
	TOTAL REVENUE	$ 1,103,385.43	$ -	$ 27,000.00	$ 52,500.00	$ 1,182,885.43	$ 1,128,419.00	$ 54,466.43
EXPENSES								
601823	Support Staff Salaries	120,126.14	-	43,112.54	88,684.84	251,923.52	200,313.83	51,609.69
603003	Dental Insurance	1,953.27	-	651.09	2,390.80	4,995.16	4,455.02	540.14
603004	Health Insurance and EAP	33,889.78	-	18,957.60	37,915.06	90,762.44	74,742.92	16,019.52
603005	Retirement	10,321.58	-	3,999.72	8,373.43	22,694.73	18,542.29	4,152.44
603007	Worker's Compensation	2,516.00	-	-	-	2,516.00	2,036.00	480.00
603011	Life Insurance	32.04	-	10.68	21.36	64.08	171.72	(107.64)
603013	Vision Insurance	300.69	-	100.23	269.30	670.22	566.33	103.89
603902	FICA and Medicare Payroll Tax	9,189.66	-	3,298.11	6,784.39	19,272.16	15,324.03	3,948.13
601303	Student Assistants	20,632.50	69,260.00	19,800.00	29,880.00	139,572.50	141,347.50	(1,775.00)
604001	Telephone	1,689.00	1,800.00	1,116.00	900.00	5,505.00	5,265.00	240.00
604803	Cell Phone	1,080.00	1,440.00	360.00	720.00	3,600.00	3,240.00	360.00
606001	Travel In-State	3,000.00	24,056.00	4,900.00	500.00	32,456.00	29,556.00	2,900.00
606002	Travel Out of State	12,250.00	-	-	3,000.00	15,250.00	9,150.00	6,100.00
660009	Conference Fees	1,675.00	6,675.00	-	1,000.00	9,350.00	8,469.00	881.00
613001	Contractual Services	158,221.00	30,400.00	1,100.00	-	189,721.00	121,400.00	68,321.00
616002	IT Equipment and AV Equipment	2,000.00	-	250.00	750.00	3,000.00	6,900.00	(3,900.00)
616003	IT Software Expenses	1,400.00	-	-	750.00	2,150.00	2,650.00	(500.00)
619001	Equipment and Furniture	600.00	-	1,000.00	-	1,600.00	1,000.00	600.00
660001	Postage	300.00	-	-	-	300.00	300.00	-
660002	Printing	300.00	1,500.00	2,600.00		4,400.00	300.00	4,100.00
660009	Training and Staff Development	3,500.00	5,500.00	400.00	500.00	9,900.00	15,150.00	(5,250.00)
660010	Insurance Premiums	12,992.00	-	-	-	12,992.00	31,451.00	(18,459.00)
660019	Legal Fees	4,050.00	-	-	-	4,050.00	4,050.00	-
660821	Repair and Maintenance-Internal	1,000.00	-	3,200.00	-	4,200.00	1,500.00	2,700.00
660046	Bank Charges	3,600.00	-	-	-	3,600.00	3,600.00	-
660809	Memberships and Dues	610.00	-	-	-	610.00	600.00	10.00
660822	Supplies-Office and Paper	1,500.00	-	500.00	-	2,000.00	1,500.00	500.00
660833	Rent	36,714.60	-	-	-	36,714.60	36,714.60	-
660910	Awards, Gifts and Donations	1,275.00	5,100.00	100.00	-	6,475.00	6,275.00	200.00
660911	Accounting, Audit Fees and Tax Preparation	13,535.00	-	-	-	13,535.00	13,535.00	-
660912	Tax and License Fees (Other)	500.00	-	-	-	500.00	500.00	-
660950	Food and Beverage	4,200.00	8,000.00	9,250.00	150.00	21,600.00	13,600.00	8,000.00
660946	Event-Technical Services & Rental	-	-	-	-	-	1,200.00	(1,200.00)
660090	Miscellaneous	-	5,000.00	-	-	5,000.00	7,000.00	(2,000.00)
660913	Board Functions	-	13,964.00	-	-	13,964.00	11,664.00	2,300.00
660915	Club Allocations	-	18,000.00	-	-	18,000.00	18,000.00	-
660003	Supplies-Other	1,200.00	408.00	1,250.00	425.00	3,283.00	425.00	2,858.00
660017	Marketing, Promotion and Giveaways	-	4,000.00	7,200.00	-	11,200.00	12,100.00	(900.00)
660947	Event-Entertainment	1,500.00		113,000.00	-	114,500.00	87,000.00	27,500.00
660953	Fingerprinting	500.00				500.00	-	500.00
660963	Event-Other Supplies	-	1,500.00	3,700.00	-	5,200.00	5,950.00	(750.00)
660952	Event-Decoration Supplies and Services	-	1,100.00	3,200.00	-	4,300.00	5,200.00	(900.00)
660951	Event-Equipment and Supplies Rental	-		9,200.00	-	9,200.00	8,100.00	1,100.00
660946	Event-Technical Services and Rental	-		21,000.00	-	21,000.00	-	21,000.00
660949	Event-Security	-		18,000.00	-	18,000.00	13,200.00	4,800.00
660017	Advertising	-		3,800.00	-	3,800.00	300.00	3,500.00
660948	Event-Speaker Fees	-	500.00		-	500.00	500.00	-
660050	Cost of Goods Sold	-	-	-	37,692.00	37,692.00	42,050.00	(4,358.00)
	TOTAL EXPENSES	$ 468,153.26	$ 198,203.00	$ 295,055.97	$ 220,706.18	$ 1,182,118.41	$ 986,894.24	$ 195,224.17
	Increase (Decrease) in Net Assets	$ 635,232.17	$ (198,203.00)	$ (268,055.97)	$ (168,206.18)	$ 767.02	$ 141,524.76	$ (140,757.74)

Associated Students, Inc. - CSU Stanislaus

FEES PROJECTION

FISCAL YEAR 2016-2017

	2016/17 TERM		FEE	HEAD COUNT
PROJECTED				
	Fall Semester	$	61.00	9537
	Spring Semester	$	61.00	8842
				TOTAL

FISCAL YEAR 2015-2016

	2015/16 TERM		FEE	HEAD COUNT
PROJECTED				
	Fall Semester	$	60.50	9110
	Spring Semester	$	60.50	8670
				TOTAL

REVENUE 100%	HEAD COUNT 97%	REVENUE 97%
$ 581,757.00	9250.89	$ 564,304.29
$ 539,362.00	8576.74	$ 523,181.14
$ 1,121,119.00		$ 1,087,485.43

REVENUE @ 100%	HEAD COUNT 97%	REVENUE @ 97%
$ 551,155.00	8836.70	$ 534,620.35
$ 524,535.00	8409.90	$ 508,798.95
$ 1,075,690.00		$ 1,043,419.30

Associated Students Inc. - CSU Stanislaus
2016-2017 ASI Administration Budget Summary

		73001 APPROVED BUDGET 2016-2017	73001 APPROVED BUDGET 2015-2016	Variance
Revenue				
501935	All Student Fees Revenue	1,087,485.43	1,043,419.00	44,066.43
508002	Local Area Investment Fund Interest (LAIF)	4,000.00	4,000.00	-
503808	Fundraising Deposits	11,900.00	11,900.00	-
	Total Revenue	$ 1,103,385.43	$ 1,059,319.00	$ 44,066.43
Expenses				
601823	Support Staff Salaries	120,126.14	73,080.26	47,045.88
603003	Dental Insurance	1,953.27	1,335.42	617.85
603004	Health Insurance and EAP	33,889.78	21,744.92	12,144.86
603005	Retirement	10,321.58	7,090.30	3,231.28
603007	Worker's Compensation	2,516.00	2,036.00	480.00
603011	Life Insurance	32.04	85.92	(53.88)
603013	Vision Insurance	300.69	201.46	99.23
603902	FICA and Medicare Payroll Tax	9,189.66	5,590.63	3,599.03
601303	Student Assistants	20,632.50	27,930.00	(7,297.50)
604001	Telephone	1,689.00	1,389.00	300.00
604803	Cell Phone	1,080.00	720.00	360.00
606001	Travel In-State	3,000.00	5,000.00	(2,000.00)
606002	Travel-Out of State	12,250.00	12,250.00	-
660009	Conference Fees	1,675.00	1,675.00	-
613001	Contractual Services	158,221.00	117,400.00	40,821.00
616002	IT Equipment and AV Equipment	2,000.00	5,000.00	(3,000.00)
616003	IT Software Expenses	1,400.00	1,900.00	(500.00)
619001	Equipment and Furniture	600.00	1,000.00	(400.00)
660001	Postage	300.00	300.00	-
660002	Printing	300.00	300.00	-
660009	Training and Staff Development	3,500.00	6,500.00	(3,000.00)
660010	Insurance Premiums	12,992.00	31,451.00	(18,459.00)
660019	Legal Fees	4,050.00	4,050.00	-
660821	Repair and Maintenance-Internal	1,000.00	1,500.00	(500.00)
660003	Supplies-Other	1,200.00	-	1,200.00
660046	Banks Charges	3,600.00	3,600.00	-
660809	Memberships and Dues	610.00	600.00	10.00
660822	Supplies-Office and Paper	1,500.00	1,500.00	-
660833	Rent	36,714.60	36,714.60	-
660910	Awards, Gifts and Donations	1,275.00	1,275.00	-
660911	Accounting, Audit Fees and Tax Preparation	13,535.00	13,535.00	-
660912	Tax and License Fees (Other)	500.00	500.00	-
660953	Fingerprinting	500.00	-	500.00
660950	Food and Beverage	4,200.00	5,700.00	(1,500.00)
660946	Event-Technical Services and Rental	-	1,200.00	(1,200.00)
660947	Event-Entertainment	1,500.00	2,000.00	(500.00)

	Total Expenses	$ 468,153.26	$ 396,154.51	$ 71,998.75
	Increase (Decrease) in Net Assets	$ 635,232.17	$ 663,164.49	$ (27,932.32)

Associated Students Inc. - CSU Stanislaus
Administration - 73001
2016-2017 Detailed Operating Budget

REVENUE				
501935	**Student Fee Revenue**			**$ 1,087,485.43**
	Student Fees - FALL	Projected Enrollment Headcount -	564,304.29	
	Student Fees - SPRING	Projected Enrollment Headcount -	523,181.14	
508002	**Local Area Investment Fund Interest (LAIF)**			**$ 4,000.00**
	Local Area Investment Fund		4,000.00	
503808	**Fundraising Deposit**			**$ 11,900.00**
	Alternative Spring Break ($850.00 * 14 attendees)		11,900.00	
			TOTAL REVENUE	**$ 1,103,385.43**

EXPENSES				
601823	**Support Staff Salaries**			**$ 120,126.14**
	Leadership Coordinator	Non-Exempt Monthly Salary $3467.68	41,612.10	
		25 hours OT	750.22	
	Administrative Support Assistant	Non-Exempt Monthly Salary $2931.55	35,178.66	
		25 hours OT	634.23	
	Student Government Advisor	Non-Exempt Monthly Salary $3434.00	41,208.00	
		25 hours OT	742.93	
603003	**Dental Insurance**			**$ 1,953.27**
	Leadership Coordinator	Monthly Payment - $54.26	651.09	
	Administrative Support Assistant	Monthly Payment - $54.26	651.09	
	Student Government Advisor	Monthly Payment - $54.26	651.09	
603004	**Health Insurance and EAP**			**$ 33,889.78**
	Leadership Coordinator	Monthly Payment - $837.21 EAP -$3.81	10,092.22	
	Administrative Support Assistant	Monthly Payment - $881.81 EAP -$3.81	10,627.44	
	Student Government Advisor	Monthly Payment - $788.00 EAP -$3.81	9,501.72	
	Retiree Health (Katherine Povio)	Monthly Payment - $305.70	3,668.40	
603005	**Retirement**			**$ 10,321.58**
	Leadership Coordinator	Employer Contribution $216.28 / Mo.	2,595.35	
	Administrative Support Assistant	Employer Contribution $182.84 / Mo.	2,194.09	
	Student Government Advisor	Employer Contribution $214.18 / Mo.	2,570.14	
	Side Fund	Side Fund	2,962.00	
603007	**Worker's Compensation**			**$ 2,516.00**
		Covers full-time, student assets & volunteers	2,516.00	
603011	**Life Insurance**			**$ 32.04**
	Leadership Coordinator	Monthly Payment - $.89	10.68	
	Administrative Support Assistant	Monthly Payment - $.89	10.68	
	Student Government Advisor	Monthly Payment - $.89	10.68	
603013	**Vision Insurance**			**$ 300.69**
	Leadership Coordinator	Monthly Payment - $8.36 average	100.23	
	Administrative Support Assistant	Monthly Payment - $8.36 average	100.23	
	Student Government Advisor	Monthly Payment - $8.36 average	100.23	
603902	**FICA and Medicare Payroll Tax**			**$ 9,189.66**
	Leadership Coordinator	FICA ($2626.46) + Medicare ($614.26)	3,240.72	
	Administrative Support Assistant	FICA ($2220.40) + Medicare ($519.29)	2,739.69	
	Student Government Advisor	FICA ($2600.96) + Medicare ($608.29)	3,209.25	
601303	**Student Assistants**			**$ 20,632.50**
	Office Assistant	21 weeks x 5 hrs x 5 days x $10.00	5,250.00	

	Office Assistant	21 weeks x 5 hrs x 5 days x $10.50	5,512.50	
	Student Advocate	21 weeks x 20 hrs x $11.50	4,830.00	
	Student Advocate	21 weeks x 20 hrs x $12.00	5,040.00	
604001	**Telephone**			**$ 1,689.00**
	5 phone lines @$25mo. x 12 months	Leadership Coord, Admin Asst., Fnt Office, Std Ad, Std Govt Advisor	1,500.00	
	1 fax line @$15.75mo. X 12 months		189.00	
604803	**Cell Phone**			**$ 1,080.00**
	Leadership Coordinator	Cell Phone Reimbursement $30/mo.	360.00	
	Administrative Support Assistant	Cell Phone Reimbursement $30/mo.	360.00	
	Student Government Advisor	Cell Phone Reimbursement $30/mo.	360.00	
606001	**Travel In-State**			**$ 3,000.00**
	AOA Annual Conference	Sacramento (January)	1,200.00	
	CHESS - (ASI Advisors Meeting)	Sacramento (March)	800.00	
	Miscellaneous Travel		1,000.00	
660009	**Conference Fees**			**$ 550.00**
	AOA Annual Conference		400.00	
	CHESS - (ASI Advisors Meeting)		150.00	
613001	**Contractual Services**			**$ 158,221.00**
	Payroll Processing	CBIZ	5,500.00	
	Service for Copy machine	Mo-Cal	900.00	
	Accounting, Financial Services & OIT	CSUS Bus & Fin MOU	150,821.00	
	Alhambra		1,000.00	
616002	**IT Equipment and AV Equipment**			**$ 2,000.00**
	Hardware	Computer, Printer, etc	2,000.00	
616003	**IT Software Expenses**			**$ 1,400.00**
	Software		500.00	
	Job Application Software	$150 per month (USU 50%)	900.00	
619001	**Equipment and Furniture**			**$ 600.00**
	General Equipment	various pieces of equipment	300.00	
	Furniture		300.00	
660001	**Postage**			**$ 300.00**
		USPS, FEDEX & UPS	300.00	
660002	**Printing**			**$ 300.00**
			300.00	
660009	**Training-Staff Development**			**$ 3,500.00**
	Professional Training Seminars/Workshops		1,000.00	
	Student Assistant Training		1,500.00	
	Student Development		1,000.00	
660003	**Supplies/Other**			**$ 1,200.00**
	Staff and Student Assistants Apparel	ASI Polos, Sweaters, Jackets, etc.	1,200.00	
660010	**Insurance Premiums**			**$ 12,992.00**
	Liability Coverage Program (SIR)		5,534.00	
	Property Program		600.00	
	ID Fraud Expense Reimbursement		27.00	
	Crime Insurance Program		767.00	
	AGPIP Administrative program fee		-	
	Cyber Risk Liability Premium		64.00	
	Participant Accident Insurance		6,000.00	
660019	**Legal Fees**			**$ 4,050.00**
		$405.00/hr. x 10 hrs.	4,050.00	
660821	**Repair and Maintenance-Internal**			**$ 1,000.00**
	External Vendor	Office Equipment Repairs	500.00	
	Internal Vendors	OIT Repairs/Service	500.00	

660046	**Banks Charges**			**$ 3,600.00**
	Check Payment Coverage	$300.00 per month	3,600.00	
660953	**Fingerprinting**			**$ 500.00**
	CSUS Police Dept. - Student Assistants		500.00	
660809	**Memberships and Dues**			**$ 610.00**
	AOA membership		500.00	
	Costco membership		110.00	
660822	**Supplies-Office and Paper**			**$ 1,500.00**
	General Office Supplies	Split 50% with USU	1,500.00	
660833	**Rent**			**$ 36,714.60**
			36,714.60	
660910	**Awards, Gifts and Donations**			**$ 1,275.00**
	Plaque for ASI PRESIDENT		75.00	
	Gifts for ASI Graduating Seniors	Alumni Sweatshirts (15 x $35.00)	525.00	
	ASI/USU Year-End Awards		300.00	
	Graduation Stoles	15 students * $25.00 per stole	375.00	
660911	**Accounting, Audit Fees and Tax Preparation**			**$ 13,535.00**
	External Audit		10,635.00	
	Tax Form Preparation		2,000.00	
	Actuarial Study		900.00	
660912	**Tax and License Fees (Other)**			**$ 500.00**
	UseTax		500.00	
660950	**Food Beverage**			**$ 4,200.00**
	Fall ASI/USU Unite lunch	Split 50% with USU	1,200.00	
	Holiday Dinner Party	Split 50% with USU	1,500.00	
	Year-End Awards Dinner	Split 50% with USU	1,500.00	
	Alternative Spring Break			**$ 14,875.00**
606002	Travel-Out of State	Flight - $450.00 per flight * 15 attendees	6,750.00	
606002	Travel-Out of State	Lodging- $150.00 per person * 15 attendees	2,250.00	
606002	Travel-Out of State	Transportation- Vans	1,000.00	
606002	Travel-Out of State	Food - $150.00 per person * 15 attendees	2,250.00	
660009	Conference Fees	Registration - $75.00 per person * 15 attendees	1,125.00	
660947	Event-Entertainment	TBD	1,500.00	
			TOTAL EXPENSES	**$ 468,153.26**

Associated Students Inc. - CSU Stanislaus
2016-2017 ASI Student Government Budget Summary

		73002 APPROVED BUDGET 2016-2017	73002 APPROVED BUDGET 2015-2016	Variance
Revenue				
504853	ASI Event and Program Revenue	-	-	-
	Total Revenue	$ -	$ -	$ -
Expenses				
601303	Student Assistants	69,260.00	77,927.50	(8,667.50)
606001	Travel In-State	24,056.00	20,981.00	3,075.00
660009	Conference Fees	6,675.00	5,994.00	681.00
604001	Telephone	1,800.00	1,800.00	-
604803	Cell Phone	1,440.00	1,440.00	-
613001	Contractual Services	30,400.00	2,900.00	27,500.00
660009	Training-Staff Development	5,500.00	5,500.00	-
660090	Miscellaneous	5,000.00	5,000.00	-
660910	Awards, Gifts and Donations	5,100.00	5,000.00	100.00
660913	Board Functions	13,964.00	11,664.00	2,300.00
660915	Club Allocations	18,000.00	18,000.00	-
660950	Food and Beverage	8,000.00	7,750.00	250.00
660017	Marketing, Promotion and Giveaways	4,000.00	4,000.00	-
660002	Printing	1,500.00	1,600.00	(100.00)
660952	Event-Decoration Supplies and Services	1,100.00	1,250.00	(150.00)
660948	Event-Speaker Fees	500.00	500.00	-
660963	Event-Other Supplies	1,500.00	1,500.00	-
660003	Supplies-Other	408.00	408.00	-
	Total Expenses	$ 198,203.00	$ 173,214.50	$ 24,988.50
	Increase (Decrease) in Net Assets	$ (198,203.00)	$ 346,429.00	$ (544,632.00)

Associated Students Inc. - CSU Stanislaus
Student Government - 73002
2016-2017 Detailed Operating Budget

REVENUE				
504853	**Program Event Revenue**			-
			-	
			TOTAL REVENUE	-

EXPENSES				
601303	**Student Assistants**			**$ 69,260.00**
	Executive Staff			$ 29,687.50
	President	25 weeks x 25 hrs x $13.50	8,437.50	
	President	25 weeks x 25 hrs x $14.00	8,750.00	
	Vice President	25 weeks x 20 hrs x $12.25	6,125.00	
	Vice President	25 weeks x 20 hrs x $12.75	6,375.00	
	Corporate Staff			$ 39,572.50
	Governmental Relations Coordinator	23 weeks x 20 hrs x $11.50	5,290.00	
	Governmental Relations Coordinator	23 weeks x 20 hrs x $12.00	5,520.00	
	Student Government Coordinator	23 weeks x 20 hrs x $11.00	5,060.00	
	Student Government Coordinator	23 weeks x 20 hrs x $11.50	5,290.00	
	Budget Assistant	23 weeks x 15 hrs x $11.00	3,795.00	
	Budget Assistant	23 weeks x 15 hrs x $11.50	3,967.50	
	Executive Assistant	20 weeks x 15 hrs x $10.50	3,150.00	
	Executive Assistant	20 weeks x 15 hrs x $11.00	3,300.00	
	Secretary	15 weeks x 10 hrs x $11.00	1,650.00	
	Secretary	15 weeks x 10 hrs x $11.50	1,725.00	
	Elections Chair	15 weeks x 5 hrs x $11.00	825.00	
606001	**Travel In-State**			**$ 24,056.00**
	Travel for CSSA	***President & Gov. Relations attend 11 meetings***		$ 12,936.00
	Hotel 2 Rooms	avg $265/ trip	5,830.00	
	Air or ground transportation and parking	avg $273/ trip	6,006.00	
	Food Per Diem	avg $50/ individual	1,100.00	
	Travel for CHESS	***12 ppl (Gov. Relation, Execs, WLT, BOD, SGLC)***		$ 2,840.00
	Hotel	3 rooms, 3 nights @ $160/ night	1,440.00	
	Transportation, gas, and parking	3 vehicles	500.00	
	Food Per Diem	avg $75/ individual	900.00	
	Travel for CSUnity	***(Execs, Vice-Chair, SG Coordinator, Gov. Relations)***		$ 2,480.00
	Hotel	3 rooms x 2 nights x $125	750.00	
	Transportation, gas, and parking	vehicle	150.00	
	Airfare	5 Tickets x $250	1,250.00	
	Food Per Diem	avg $55/ individual	330.00	
	Travel for Central Valley Student Leadership Conf.	***10 ppl***		$ 450.00
	Transportation, gas, and parking	2 vehicles	200.00	
	Food Per Diem	avg $25/ individual	250.00	
	State Capitol/Local Lobby Visits	***(Gov. Relations, WLT, BOD, SGLC)***		$ 1,300.00
	Food & Transportation		1,300.00	
	Discretionary Travel ASI President			$ 4,500.00
	Discretionary travel air & ground for President		1,500.00	
	Discretionary travel for BOD to relevant conf.		3,000.00	
660009	**Conference Fees**			**$ 6,675.00**
	CSSA Registration	2 peope x 11 meetings x $100 (President & Gov. Relations)	2,200.00	
	CSSA Registration	Attendees Vice President, BOD, WLT, SGLC	1,000.00	
	CHESS Registration	12 people x $175.00	2,100.00	
	CSUnity Registration	5 people x $125.00	625.00	
	Central Valley Leadership Conference	10 people x $75.00	750.00	
604001	**Telephone**			**$ 1,800.00**
	6 Phone Lines @ $25/ month		1,800.00	

604803	**Cell Phone**			**$ 1,440.00**
	Cell Phone Reimbursement	ASI President & V.President, $30 x 12 months	720.00	
	Cell Data Reimbursement	ASI President & V.President, $30 x 12 months	720.00	
613001	**Contractual Services**			**$ 30,400.00**
	Online Voting Contract		2,900.00	
	Turlock Transit - City of Turlock	50% with USU	27,500.00	
660009	**Training-Staff Development**			**$ 5,000.00**
	Workshop & Speaker's Fees for In-House Training		1,500.00	
	Leader to Leader Conference		2,000.00	
	Student Government Leadership Council (SGLC)		1,500.00	
660090	**Miscellaneous-Stockton Campus**			**$ 5,000.00**
660910	**Awards, Gifts and Donations**			**$ 5,100.00**
	ASI Giving Back Scholarship (5 @ $1,000)		5,000.00	
	Diversity Award (Student Leadership Award)		100.00	
660913	**Board Functions**			**$ 13,964.00**
	Summer Retreat Aug. (2 1/2 days)	Off campus site 50% USU	3,000.00	
	Winter Retreat (2 Days)	On/Off campus 50% USU	1,000.00	
	ASI BOD Polo's (23 people x $28)		644.00	
	ASI BOD Sweaters (23 people x $25)		575.00	
	ASI BOD Tshirts (23 People x $15)		345.00	
	ASI BOD Warrior Cards	12 Warrior Cards each semester ($100.00 per card)	2,400.00	
	ASI Executive Initiative Fund		2,000.00	
	ASI BOD Initiative Fund		4,000.00	
660915	**Club Allocations**			**$ 18,000.00**
	Club Allocations		10,000.00	
	Multicultural Subsidy		8,000.00	
660950	**Food & Beverage**			**$ 3,250.00**
	Catering for Board Meetings	(Special Meetings, President's Forum, etc.)	1,000.00	
	Catering Budget Committee Meetings	50% with USU	250.00	
	ASI 2016-2017 BOD Ceremony		1,500.00	
	University Deans and Vice President Event	Meet and Greet Event - 50% with USU	500.00	
	Elections			**$ 2,600.00**
660017	Marketing, Promotion and Giveaways	Materials for ASI Elections in Spring	2,000.00	
660002	Printing		250.00	
660950	Food and Beverage		250.00	
660952	Event-Decoration Supplies and Services		100.00	
	Warrior Lobby Team			**$ 4,408.00**
660002	Printing		500.00	
660017	Marketing, Promotion and Giveaways		500.00	
660948	Event-Speaker Fees		500.00	
660950	Food and Beverage		1,500.00	
660963	Event-Other Supplies		500.00	
660003	Supplies-Other	T-Shirts (6 people x $15)	90.00	
660003	Supplies-Other	Polo's (6 people x $28)	168.00	
660003	Supplies-Other	Embroidered Cardigans (6 people x $25)	150.00	
660009	Conference Fees	Warrior Lobby Team Retreat	500.00	
	Student Government Programming			**$ 7,250.00**
660002	Printing		750.00	
660017	Marketing, Promotion and Giveaways		1,500.00	
660950	Food and Beverage		3,000.00	
660952	Event-Decoration Supplies and Services		1,000.00	
660963	Event-Other Supplies		1,000.00	
			TOTAL EXPENSES	**$ 198,203.00**

Associated Students Inc. - CSU Stanislaus
2016-2017 ASI Programming Budget Summary

		73004 APPROVED BUDGET 2016-2017	73004 APPROVED BUDGET 2015-2016	Variance
Revenue				
504853	ASI Program Event Revenue	27,000.00	27,000.00	$ -
	Total Revenue	27,000.00	27,000.00	$ -
Expenses				
601823	Support Staff Salaries	43,112.54	41,132.00	$ 1,980.54
603003	Dental Insurance	651.09	668.00	$ (16.91)
603004	Health Insurance and EAP	18,957.60	17,666.00	$ 1,291.60
603005	Retirement	3,999.72	3,702.22	$ 297.50
603011	Life Insurance	10.68	42.96	$ (32.28)
603013	Vision Insurance	100.23	100.73	$ (0.50)
603902	FICA and Medicare Payroll Tax	3,298.11	3,146.63	$ 151.48
601303	Student Assistants	19,800.00	18,480.00	$ 1,320.00
604001	Telephone	1,116.00	1,476.00	$ (360.00)
604803	Cell Phone	360.00	360.00	$ -
660009	Training-Staff Development	400.00	2,700.00	$ (2,300.00)
660003	Supplies-Other	1,250.00	1,500.00	$ (250.00)
660002	Printing	2,600.00	2,600.00	$ -
613001	Contractual Services	1,100.00	1,100.00	$ -
616002	IT Equipment and AV Equipment	250.00	250.00	$ -
619001	Equipment and Furniture	1,000.00	3,000.00	$ (2,000.00)
660822	Supplies-Office and Paper	500.00	1,500.00	$ (1,000.00)
660017	Marketing, Promotion and Giveaways	7,200.00	6,200.00	$ 1,000.00
660947	Event-Entertainment	113,000.00	110,000.00	$ 3,000.00
660950	Food and Beverage	9,250.00	9,250.00	$ -
660963	Event-Others Supplies	3,700.00	4,400.00	$ (700.00)
660952	Event-Decoration Supplies and Services	3,200.00	3,450.00	$ (250.00)
660951	Event-Equipment and Supplies Rental	9,200.00	9,700.00	$ (500.00)
606001	Travel In-State	4,900.00	5,500.00	$ (600.00)
660017	Advertising	3,800.00	2,300.00	$ 1,500.00
660946	Event-Technical Services and Rental	21,000.00	21,000.00	$ -
660949	Event-Security	18,000.00	18,000.00	$ -
660821	Repairs and Maintainence - Internal	3,200.00	3,200.00	$ -
660910	Awards, Gifts and Donations	100.00	100.00	$ -
606002	Travel-Out of State	-	2,825.00	$ (2,825.00)
	Total Expenses	295,055.97	295,349.54	$ (293.57)
	Increase (Decrease) in Net Assets	(268,055.97)	(268,349.54)	$ 293.57

Associated Students Inc. - CSU Stanislaus
Programming - 73004
2016-2017 Detailed Operating Budget

REVENUE				
504853	**ASI Event and Program Revenue**			**$ 27,000.00**
	Stanfest	1000 tickets x $15.00	15,000.00	
	Warrior Day	1000 tickets x $12.00	12,000.00	
			TOTAL REVENUE	**$ 27,000.00**

EXPENSES				
601823	**Support Staff Salaries**			**$ 43,112.54**
	Programs Advisor	Non-Exempt Monthly Salary $3467.68	41,612.10	
		50 hours OT	1,500.44	
603003	**Dental Insurance**			**$ 651.09**
	Programs Advisor	Monthly Payment - $54.26	651.09	
603004	**Health Insurance and EAP**			**$ 18,957.60**
	Programs Advisor	Monthly Payment - $1575.99 EAP -$3.81	18,957.60	
603005	**Retirement**			**$ 3,999.72**
	Programs Advisor	Employer Contribution $333.31 / Mo.	3,999.72	
603001	**Life Insurance**			**$ 10.68**
	Programs Advisor	Monthly Payment - $.89	10.68	
603013	**Vision Insurance**			**$ 100.23**
	Programs Advisor	Monthly Payment - $8.36 monthly average	100.23	
603902	**FICA and Medicare Payroll Tax**			**$ 3,298.11**
	Programs Advisor	FICA ($2672.98) + Medicare ($625.13)	3,298.11	
601303	**Payroll-Student Assistants**			**$ 19,800.00**
	Special Events Coordinator	22 weeks x 20 hrs. x $11.00	4,840.00	
	Special Events Coordinator	22 weeks x 20 hrs x $11.50	5,060.00	
	Campus Pride Coordinator	22 weeks x 20 hrs. x $11.00	4,840.00	
	Campus Pride Coordinator	22 weeks x 20 hrs x $11.50	5,060.00	
604001	**Telephone**			**$ 1,116.00**
	3 phone lines @ $25 ea/month	Progs Advisor, SE Coord, CP Coord	900.00	
	1 Fax Line @ $18/month		216.00	
604803	**Cell Phone**			**$ 360.00**
	Cell Phone	Programs Advisor ($30.00 per month)	360.00	
	Programming Summer/Winter Retreat			**$ 1,800.00**
606001	Travel In-State	50% Split with USU (Food)	400.00	
606001	Travel In-State	50% Split with USU (Transportation)	1,000.00	
660009	Training-Staff Development	50% Split with USU	400.00	
	Marketing/Advertising			**$ 1,000.00**
660003	Supplies-Other	Programming Members Apparel	750.00	
660002	Printing	Programming Recruitment (Flyers)	250.00	

613001	**Contractual Services**			**$ 1,100.00**
	Copy Machine Maintenance	50% split with USU	1,100.00	
616002	**IT Equipment and AV Equipment**			**$ 250.00**
	IT and AV Equipment		250.00	
	WAC Supplies			**$ 2,000.00**
	Student Club and Organization Equipment			
660003	Supplies-Other	Poster Paper	500.00	
619001	Equipment and Furniture	Awnings, Tables, Chairs	1,000.00	
660822	Supplies-Office and Paper		500.00	
	Campus Pride - 1209			**$ 13,750.00**
660017	Marketing, Promotion and Giveaways		3,000.00	
660947	Event-Entertainment		2,000.00	
660950	Food and Beverage		2,500.00	
660963	Event-Other Supplies		1,000.00	
660952	Event-Decoration Supplies & Services		1,000.00	
660002	Printing		250.00	
660951	Event-Equipment and Supplies Rental		1,000.00	
606001	Travel In-State	Athletic Playoffs	3,000.00	
	General			**$ 6,300.00**
	New Student Orientation (50%)			500.00
660017	Marketing, Promotion and Giveaways		500.00	
	Warrior Discounter			500.00
660002	Printing		500.00	
	Founder's Week			5,300.00
660947	Event-Entertainment		2,500.00	
660017	Marketing, Promotion & Giveaways		1,000.00	
660950	Event-Food & Beverage		1,500.00	
660951	Event-Equipment & Supplies Rental		300.00	
	Homecoming - 1211			**$ 23,500.00**
660017	Marketing, Promotion and Giveaways		700.00	
660947	Event-Entertainment		15,000.00	
660950	Food and Beverage		3,500.00	
660951	Event-Equipment and Supplies Rental		1,000.00	
660952	Event-Decoration Supplies and Services		1,500.00	
660963	Event-Other Supplies		1,000.00	
660017	Advertising		300.00	
660002	Printing		500.00	
	Warrior Day 1206			**$ 61,600.00**
660946	Event-Technical Services and Rental		9,000.00	
660947	Event-Entertainment	Main Act	25,000.00	
660947	Event-Entertainment	Supporting Acts	6,000.00	
660949	Event-Security		9,000.00	
660950	Food and Beverage		1,000.00	
660951	Event-Equipment and Supplies Rental		4,000.00	
660963	Event-Other Supplies		500.00	
660017	Marketing, Promotion and Giveaways		500.00	
660821	Repairs and Maintainence-Internal	Facilities	2,000.00	
660947	Event-Entertainment	New Event	4,000.00	
660910	Awards, Gifts and Donations		100.00	
660002	Printing	Tickets/Flyers	500.00	
	StanFest - 1207			**$ 91,850.00**
	General			3,850.00
660017	Advertising		3,500.00	

660002	Printing		350.00	
	Carnival			6,400.00
660017	Marketing, Promotion and Giveaways		1,000.00	
660947	Event-Entertainment		3,500.00	
660950	Food and Beverage		500.00	
660951	Event-Equipment and Supplies Rental		400.00	
660952	Event-Decoration Supplies & Services		700.00	
660963	Event-Other Supplies		300.00	
	Concert			81,600.00
660017	Marketing, Promotion and Giveaways		500.00	
660946	Event-Technical Services and Rental	Audio/Lighting	12,000.00	
660947	Event-Entertainment		55,000.00	
660949	Event-Security		9,000.00	
660950	Food and Beverage		250.00	
660951	Event-Equipment and Supplies Rental	Fencing/Restrooms	2,500.00	
660821	Repairs and Maintainence-Internal	Facilities	1,200.00	
660002	Printing	Tickets	250.00	
660963	Event-Other Supplies		900.00	
	Travel			**$ 500.00**
	NACA Regional Conference			
606001	Travel In-State	Miscellaneous Travel	500.00	
			TOTAL EXPENSES	**$ 295,055.97**

Associated Students Inc. - CSU Stanislaus
2016-2017 ASI Marketing Budget Summary

		73005 APPROVED BUDGET 2016-2017	73005 APPROVED BUDGET 2015-2016	Variance
Revenue				
580815	Marketing Revenue	52,500.00	54,000.00	(1,500.00)
	Total Revenue	$ 52,500.00	$ 54,000.00	$ (1,500.00)
Expenses				
601823	Support Staff Salaries	88,684.84	86,101.57	2,583.27
603003	Dental Insurance	2,390.80	2,451.60	(60.80)
603004	Health Insurance and EAP	37,915.06	35,332.00	2,583.06
603005	Retirement	8,373.43	7,749.77	623.66
603011	Life Insurance	21.36	85.80	(64.44)
603013	Vision Insurance	269.30	264.14	5.16
603902	FICA and Medicare Payroll Tax	6,784.39	6,586.77	197.62
601303	Student Assistants	29,880.00	35,490.00	(5,610.00)
606001	Travel In-State	500.00	500.00	-
606002	Travel Out of State	3,000.00	2,000.00	1,000.00
660009	Conference Fees	1,000.00	800.00	200.00
616003	IT Software Expenses	750.00	750.00	-
616002	IT Equipment and AV Equipment	750.00	1,650.00	(900.00)
604001	Telephone	900.00	600.00	300.00
604803	Cell Phone	720.00	720.00	-
660003	Supplies-Other	425.00	425.00	-
660050	Cost of Goods Sold	37,692.00	42,050.00	(4,358.00)
660950	Food and Beverage	150.00	150.00	-
660009	Training-Staff Development	500.00	450.00	50.00
	Total Expenses	$ 220,706.18	$ 224,156.65	$ (3,450.47)
	Increase (Decrease) in Net Assets	(168,206.18)	(170,156.65)	$ 1,950.47

Associated Students Inc. - CSU Stanislaus
Marketing - 73005
2016-2017 Detailed Operating Budget

REVENUE				
580815	**Marketing Revenue**			**$ 52,500.00**
	Apparel - Merchandise Sales		10,000.00	
	Apparel-Sales to campus clubs, orgs		6,500.00	
	Apparel-Sales to campus departments		36,000.00	
			TOTAL REVENUE	**$ 52,500.00**

EXPENSES				
601823	**Support Staff Salaries**			**$ 88,684.84**
	Marketing Services Coordinator	Non-Exempt Monthly Salary $3803.65	45,643.83	
		25 hours OT	822.91	
	Graphics Designer	Non-Exempt Monthly Salary $3345.87	41,470.44	
		25 hours OT	747.66	
603003	**Dental Insurance**			**$ 2,390.80**
	Marketing Services Coordinator	Monthly Payment - $99.62 Avg.	1,195.40	
	Graphics Designer	Monthly Payment - $99.62 Avg.	1,195.40	
603004	**Health Insurance and EAP**			**$ 37,915.06**
	Marketing Services Coordinator	Monthly Payment - Health $1575.99 EAP -$3.81	18,957.53	
	Graphics Designer	Monthly Payment - Health $1575.99 EAP -$3.81	18,957.53	
603005	**Retirement**			**$ 8,373.43**
	Marketing Services Coordinator	Employer Contribution $365.61 / Mo.	4,387.29	
	Graphics Designer	Employer Contribution $332.18 / Mo.	3,986.14	
603011	**Life Insurance**			**$ 21.36**
	Marketing Services Coordinator	Monthly Payment - $.89	10.68	
	Graphics Designer	Monthly Payment - $.89	10.68	
603013	**Vision Insurance**			**$ 269.30**
	Marketing Services Coordinator	Monthly Payment - $11.22 average	134.65	
	Graphics Designer	Monthly Payment - $11.22 average	134.65	
603902	**FICA and Medicare Payroll Tax**			**$ 6,784.39**
	Marketing Services Coordinator	FICA ($2880.94) + Medicare ($673.77)	3,554.71	
	Graphics Designer	FICA ($2617.52) + Medicare ($612.16)	3,229.68	
601303	**Student Assistants**			**$ 29,880.00**
	ASI Marketing Assistant	21 weeks x 20hrs x $11.00	4,620.00	
	ASI Marketing Assistant	21 weeks x 20hrs x $11.50	4,830.00	
	ASI Photo & Video Producer	21 weeks x 20hrs x $11.50	4,830.00	
	ASI Photo & Video Producer	21 weeks x 20hrs x $12.00	5,040.00	
	ASI Web & App Developer Assistant	21 weeks x 20 hrs. x $11.50	4,830.00	
	ASI Web & App Developer Assistant	21 weeks x 20 hrs. x $12.00	5,040.00	
	ASI Web & App Developer Assistant	2 weeks x 30 hours x $11.50 (Summer)	690.00	
606001	**Travel In-State**			**$ 500.00**
	Miscellaneous Travel		500.00	
606002	**Travel Out of State**			**$ 3,000.00**
	ACUI - National Confernce (Mkting Coord & Graphic Designer)	Philadelphia, PA	3,000.00	
660009	**Conference Fees**			**$ 1,000.00**
	ACUI - National Conference (Mkting Coord & Graphic Designer)		1,000.00	

616003	**IT Software Expenses**			**$ 750.00**
	MISC. software		750.00	
616002	**IT Equipment and AV Equipment**			**$ 750.00**
	MISC	Camera Equipment, multi media technology	750.00	
604001	**Telephone**			**$ 900.00**
	Marketing Services Coordinator- x6520	12 months X $25 per month	300.00	
	Graphic Designer- x6630	12 months X $25 per month	300.00	
	Marketing Department	12 months X $25 per month	300.00	
604803	**Cell Phone**			**$ 720.00**
	Marketing Services Coordinator	12 months X $30 per month	360.00	
	Graphic Designer	12 months X $30 per month	360.00	
660003	**Supplies-Other**			**$ 425.00**
	Merchandise hangers, signage, misc.		425.00	
660050	**Cost of Goods Sold**			**$ 37,692.00**
	Cost to purchse merchandise		5,000.00	
	Cost to purchase items for clubs, orgs		5,000.00	
	Cost to purchase items for departments		27,692.00	
660950	**Food and Beverage**			**$ 150.00**
	MKT Matters events- promoting app and social media	Split with USU	150.00	
660009	**Training-Staff Development**			**$ 500.00**
	MKt student assistants- local training/ workshop (4)	Researching trainings	400.00	
	Staff Training- summer & Winter- lunch	Split with USU	100.00	
			TOTAL EXPENSES	**$ 220,706.18**