

Strategic Initiatives Manager - 81257

Organization: ES-Earth Sciences

Position Summary:

Under the direction of the Associate Laboratory Director, the Strategic Initiatives Manager for the Earth and Environmental Sciences Area (EESA) is to help the Area and its Divisions to grow a diversified and robust funding portfolio built on strong internal coordination and strategic vision. The position works with the Area's science and operational leadership to develop approaches to new research initiatives with long-term potential and identify opportunities to expand established programs. In this capacity, the position will partner closely with the Associate Laboratory Director, associated Division Directors and their teams - including

Program Leads - to build and support research alliances (internal and external) and coordinate the development of broad-based proposals, incorporating participation and perspectives from other LBNL Research Areas. The Strategic Initiatives Manager is also charged with staying abreast of the changing public and private funding landscape and helping the Area and Divisions remain adaptable and responsive to new opportunities. He or she will coordinate internally among principal investigators to surface priorities that will inform the strategic aims of EESA and its associated Divisions and shape responses to upcoming funding opportunities.

Specific Responsibilities:

- Based on a comprehensive understanding of the Area's core research competencies, funding landscape, and federal, state and international policies, work closely with Associate Laboratory Director and associated Division Directors and their teams, including Program Leads and associated PIs in initiative development activities.
- Evaluate and develop strategies for responding to new funding opportunities, particularly spearheading new Division initiatives as well as cross-Area, cross-lab and cross-institutional responses to broad-based solicitations. Undertake research to quantify initiative landscape and to identify and articulate EESA's unique, relevant and important potential contributions.
- Coordinate, facilitate and synthesize multi-disciplinary initiative meetings. With other Area leaders, develop and maintain new relationships needed to launch initiatives.
- Facilitate the Area's internal program development strategy, including the establishment of processes to identify program priorities, and screen program funding opportunities.
- Upon request by Area/Division Leaders, interact at a senior level with existing and prospective sponsors, collaborators, and partners to develop new initiatives and large-scale proposals.
- Develop Area/Division strategic communications, working with the Area Communications Team, including presentations, web communications, and public information.
- Contribute to enterprise-level activities intended to enhance the effectiveness of the Laboratory's program and business development units.

Additional desired responsibilities:

- This position may serve as a work lead and/or supervise.

Required Qualifications:

- At least 8 years work experience, including 5+ years of an excellent track record in program development for earth, environment, climate and/or energy R&D, or equivalent background and experience.

- Strong understanding of the management of complex or large programs, with a focus on strategic planning and implementation, and the ability to integrate marketing, research, operations, and finance teams to achieve organizational goals.
- Experience engaging and building relationships with senior sponsor and collaborator contacts as well as a broad array of stakeholders from industry, government, and academia.
- Ability to work effectively with diverse constituencies within the Area and Lab, to support and represent research programs.
- Advanced understanding of the drivers for public interest in energy research, including Federal and State policy frameworks, and the capacity to rapidly develop in-depth knowledge of the Area's core competencies and funding landscape.
- Intellectual curiosity, resourcefulness, adaptability, and ability to move projects forward.

Additional desired qualifications:

- Scientific degree in the disciplines relevant to Area missions or equivalent background and experience

The posting shall remain open until the position is filled, however for full consideration, please apply by July 10, 2015.

Notes: This is a career appointment. This position requires completion of a background check.

How To Apply

Apply directly online at <http://50.73.55.13/counter.php?id=39776> and follow the on-line instructions to complete the application process.

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